

**For Immediate Release**

## **Wellspring Announces Japan Technology Group as a Channel Partner for Japan Market**

**CHICAGO (September 29, 2016)** -- Wellspring Worldwide, the leader in software for technology transfer and corporate innovation management, today appointed Japan Technology Group (JTG) as a strategic channel partner in Japan. JTG is the leading advisory firm for technology transfer and business development between global corporations and universities in Japan.

Japan Technology Group brings an extensive network of academic partners in Japan to benefit from Wellspring's software to manage technology transfer, fortified by JTG's expertise in trans-Pacific intellectual property brokerage and licensing transactions. In addition, JTG will represent Wellspring among JTG's network of local and international corporate partners that conduct business with Japanese universities.

JTG serves as the first official channel partner to deliver Wellspring's software products to universities and companies in the Asia-Pacific region.

Dr. Robert Lowe, Wellspring's CEO, said, "This is an exciting partnership. JTG's extensive experience in academic licensing complements Wellspring's software for tech transfer and tech scouting. The research developed at Japan's universities continues to be among the most sought-after around the globe. Simultaneously, Japan's tech transfer practices are rapidly maturing, creating an immediate need for professional systems to manage the complexities of university–industry transactions."

Mr. Mitsu Yamamoto, managing director of Japan Technology Group, noted, "Joining forces with Wellspring creates enormous value for our clients. With this partnership, we will accelerate licensing among global companies and Japanese universities through Wellspring's world-class marketing, licensing, and IP management software."

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### **About Wellspring**

Wellspring is the leader in software solutions for tech transfer, corporate venturing, tech scouting, and intellectual property management. More than 500 organizations worldwide, ranging in size from 10 employees to more than 100,000, use Wellspring software to accelerate their innovation programs. Wellspring's clients include Fortune 500 companies, small and medium-sized enterprises, hospitals, government agencies, and universities. The company also owns Flintbox, the world's largest online exchange for early-stage technologies. For further information, please visit [www.wellspring.com](http://www.wellspring.com).

### **About Japan Technology Group**

Japan Technology Group (JTG) has established a reputation as the leading IP and technology transfer company bridging the Japanese business and technology communities with their North American and European counterparts. JTG combines international experience with quality of service together with their extensive network of key stakeholders in both the IP and technology licensing fields in Japan. The company's mission is to promote, foster and add value to international business development with a particular focus on trans-Pacific technology and IP transfers between Japan and North America/Europe. For further information, please visit [www.japantechnologygroup.com](http://www.japantechnologygroup.com)

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